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REASONS TO DO GROUP BUSINESS WITH KANSAS CITY LIFE INSURANCE COMPANY

1. Stability

Since 1895, Kansas City Life Insurance Company has been a pillar of strength, guiding policyholders through the Great Depression, world wars and various periods of recession and inflation. Every product is backed by more than a century of financial security.

2. A for Excellent

Kansas City Life is rated A- (Excellent) by A.M. Best Company. The rating represents A.M. Best's opinion of Kansas City Life's financial strength and its ability to meet ongoing obligations to policyholders. *As of August 2021*. There are 13 financial strength ratings assigned by A.M. Best, ranging from A++ (Superior) to D (Poor).

3. Expertise and Experience

We have the skills and expertise you need, with approximately 14 years of experience per associate on our team. This means we have the skills and knowledge to professionally and efficiently handle every client who receives our coverage.

4. Unique Service Model

Every client is assigned a specific group client services representative. You and your clients have the name, phone number and email address of the individual servicing the benefits.

5. Claims Service

Our disability claims team is recognized throughout the industry for delivering outstanding service and exceptional results and has claims resolution results above industry averages. Our state-of-the-art dental claims system allows employees to file claims electronically and assures claims will be managed properly and efficiently.

6. www.kclgroupbenefits.com

Our website is a tool for brokers, employers and employees. Go online any time to download applications, change of address forms and more. Employers may also make eligibility changes for their employees and pay their bill.

7. You Call, We Answer

We know your time is important. With us, there are no phone lines requiring minutes of prompts, followed by more waiting. When you call, we answer.

8. Easy Application

Applying is easy with our single employer application, available for all ancillary coverages.

9. Speedy Processing Time

Our goal is to provide the approval letter, certificates, policies, first bill and administration kit within 20 days of receipt of complete sold case information.

10. Testimonials

"I've been working with Kansas City Life for close to eight years and continue to work with them due to the ease of doing business, from initial set up to post-sale administration. Their service is exceptional with quick responses to my questions and exceeding our deadlines for quote requests."

– Broker, Sioux Falls, S.D.

"Kansas City Life has been amazing to work with on sales, implementation, and claims. They are super responsive to any questions or problems we may have with our clients. Kansas City Life has been very competitive with their rates while not sacrificing quality with their benefits. We look forward to our great partnership with Kansas City Life."

– Broker, York, Penn.

"I highly recommend Kansas City Life to my clients due to the exceptional customer services their team provides. My Kansas City Life rep is knowledgeable, responsive, and always eager to help whenever needed. Their products and networks are robust and fit my client's needs. It's a pleasure working with a carrier that makes my job easy."

– Broker, Reno, Nev.



KANSAS CITY LIFE
GROUP BENEFITS



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