## **Tobacco / Smoking Questionnaire**

## SECTION I: AGENT INFORMATION

| Full Name of Agent |  |
|--------------------|--|
| Address Line 1     |  |
| Address Line 2     |  |
| City, State, Zip   |  |
| E-Mail             |  |
| Business Phone     |  |
| Cell Phone         |  |
| Home Number        |  |
| Fax Number         |  |
|                    |  |

SECTION II: CLIENT BACKGROUND INFORMATION

| Full Name                                                                                                               |                  |  |
|-------------------------------------------------------------------------------------------------------------------------|------------------|--|
| Sex                                                                                                                     | ♦ Male           |  |
|                                                                                                                         | ♦ Female         |  |
| Date of Birth                                                                                                           |                  |  |
| Height                                                                                                                  |                  |  |
| Weight (if weight changed in the last 12 months, please indicate)                                                       |                  |  |
| Type of Product                                                                                                         | ♦ Term Life      |  |
|                                                                                                                         | ♦ Universal Life |  |
|                                                                                                                         | ♦ Whole Life     |  |
|                                                                                                                         | ♦ Second to Die  |  |
|                                                                                                                         | ♦ Variable Life  |  |
| Coverage Amount                                                                                                         |                  |  |
| Desired Premium Range                                                                                                   |                  |  |
| Occupation (If not currently employed, explain i.e.<br>Retired, Disabled, Social Security Disability,<br>Workmans Comp) |                  |  |
| Ever used nicotine                                                                                                      | ♦ Yes            |  |
|                                                                                                                         | ♦ No             |  |
| Still using nicotine                                                                                                    | ♦ Yes            |  |
|                                                                                                                         | ♦ No             |  |
|                                                                                                                         | ♦ Not Applicable |  |
| Date Stopped                                                                                                            |                  |  |
| List types of nicotine used                                                                                             |                  |  |
|                                                                                                                         |                  |  |
|                                                                                                                         |                  |  |
|                                                                                                                         |                  |  |
|                                                                                                                         |                  |  |
|                                                                                                                         |                  |  |

SECTION III: CLIENT MEDICAL INFORMATION

| Most significant medical problem                                                                    |            |
|-----------------------------------------------------------------------------------------------------|------------|
| Date condition first diagnosed                                                                      |            |
| Is client currently seeing a doctor for the above condition                                         | ♦ Yes ♦ No |
| Date of last visit                                                                                  |            |
| Most recent BP reading                                                                              |            |
| List all medications, including dosage and frequency, that the client is currently taking:          |            |
|                                                                                                     |            |
|                                                                                                     |            |
|                                                                                                     |            |
| List any immediate relatives (parents or siblings) who                                              |            |
| have died of heart disease, cancer, or diabetic complications prior to the age of 60:               |            |
|                                                                                                     |            |
|                                                                                                     |            |
|                                                                                                     |            |
|                                                                                                     |            |
| Describe any other impairment, medical or otherwise, which may affect the underwriting process:     |            |
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| which may affect the underwriting process:  Prior company action (Name of company, rating,          |            |
| which may affect the underwriting process:                                                          |            |
| which may affect the underwriting process:  Prior company action (Name of company, rating,          |            |
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| which may affect the underwriting process:  Prior company action (Name of company, rating,          |            |
| which may affect the underwriting process:  Prior company action (Name of company, rating, premium) |            |
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